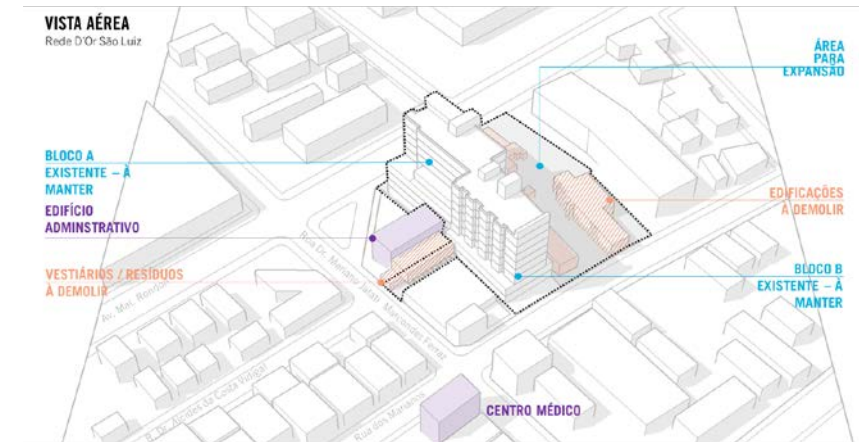
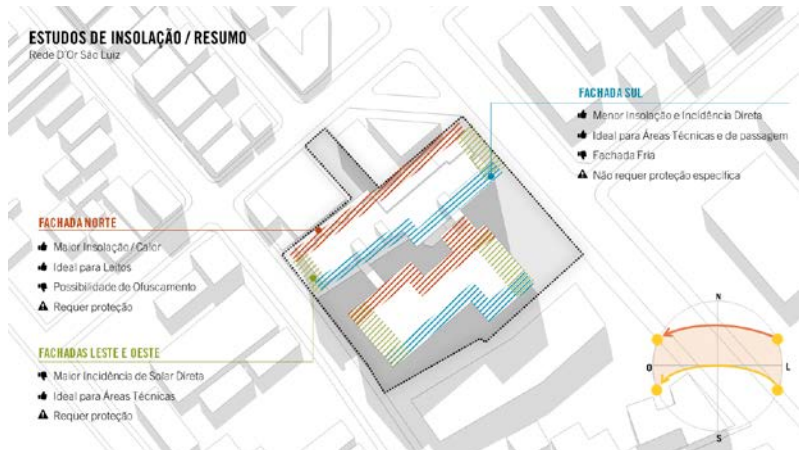


VISUAL USE AND OCCUPANCY PROGRAM



CONTENTS

01 / Introduction

02 / Research

03 / Process

04 / Next Steps

INTRODUCTION

The healthcare sector in Brazil usually does not use any kind of technology or software to change the experience of the client. During the Use and Occupancy Program discussions, an excel spreadsheet with all the calculations and metrics or a word document as a report are presented. The entire process of defining a hospital program and its proportions is based in a background full of market expertise, Brazilian standards (RDC50), client operational characteristics, estimate and calculations.

At this beginning, we have a lot of numbers to present to our client and usually he doesn't know exactly what he wants and has some difficulty to understand the proportion of what he is asking in the hospital program and how departments are connected to one another.

It's important to highlight the fact that the most important Brazilian healthcare standard is the RDC50 by ANVISA, and its latest version is from 2002. Since then until 2019, there has been a great many changes in healthcare architectural concept, hospital equipment and hospital operation, thus making some of its information outdated. This makes it trickier especially for clients, and many times they will request things that are not according to the standards. As an architecture firm we must know what can be reconsidered and what cannot be done in the project and we have to have a really clear project history to legally protect ourselves.

With that in mind, the need to present all this information in a friendly and easy way to understand naturally appears. The Healthcare department at P+W São Paulo is still new and growing, we are developing our database and establishing how we want to communicate to our client.



Brazilian National
Health
Surveillance
Agency

CHALLENGES

The client asking for things that are not in accordance with the standards.

The client does not have a clear idea of what he wants as program.

The client also does not have the understanding of how the departments are interconnected. A good example of that is that they usually want more and more beds, but have a hard time accepting the support area needed for the desired amount of beds.

It's a slow process. We go to a meeting with a proposal, the client asks to change the quantity of something and the calculations must be redone and presented again a few days later for validation.



GOALS

Organize metrics

Friendly Interface – for our clients and our team

Project process history

Transform the process into a product

Become more efficient in our communication

Faster and easier preview of project information

Support the client to have a better understanding of the hospital programming



FIRST IDEA – P+W São Paulo Healthcare App

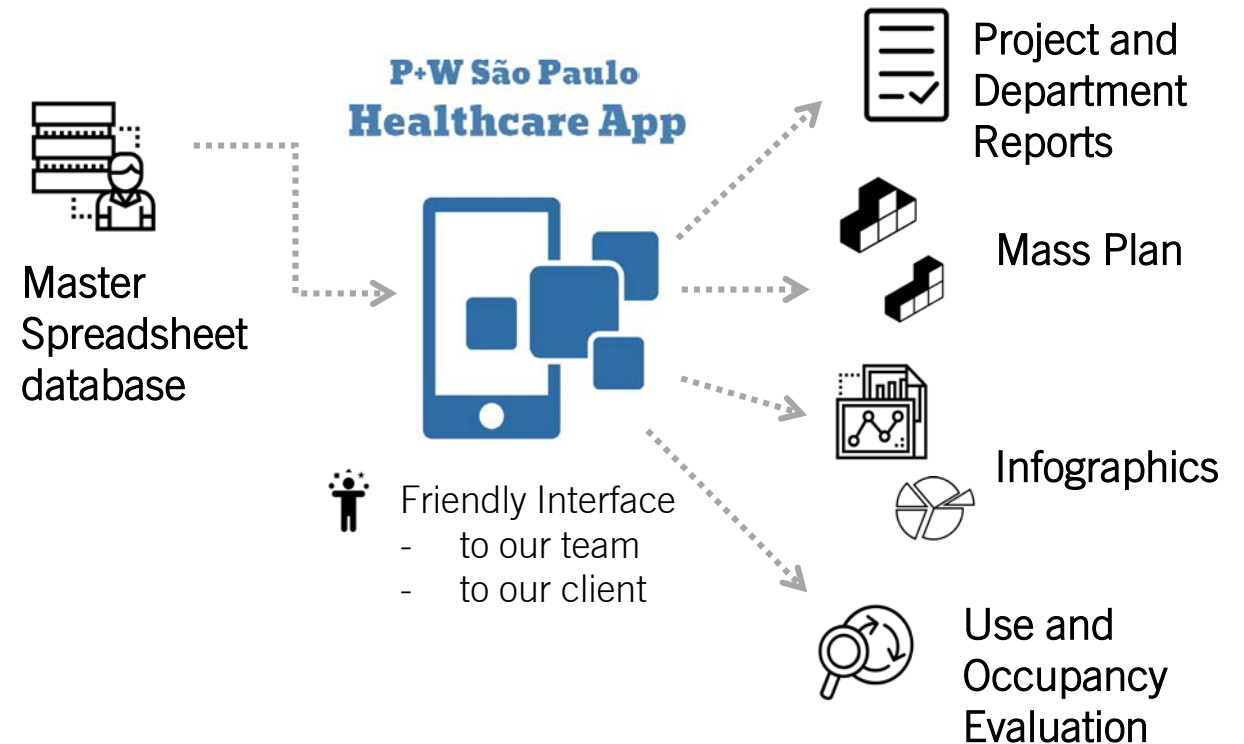
Develop a unique tool that goes beyond the current global practices. Develop an App.

As a result to our clients:

Friendly interface that shows all the essential numbers and results.

As a result to the users:

A database organized and easy to work with, without losing control of the information.



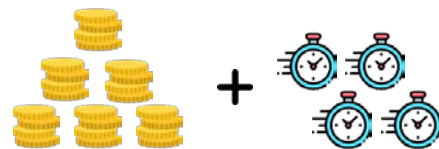


1° Step: Start our process researching how an App is developed and what are the needs that our spreadsheets should attend for later use.

We spoke with three specialized companies and one consultant, and they gave us an estimate cost of 1 million reais and one year to develop an App that would get close to what we wanted, but probably without the mass plan studies.

The cost was too high even thinking in a long term project and analyzing once again our goal we thought that we could achieve good part of it using a different tool.

Besides the budget and time issue, developing an app implies in doing its maintenance through the years and this would implicate in more expense.



2° Step: Using a software already in the market would make it easier, cheaper and still possible to achieve our goals.

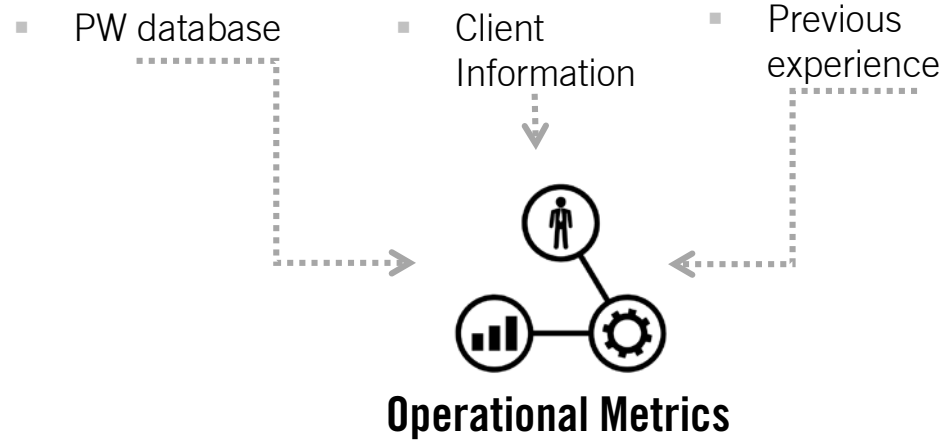


Power BI from Microsoft was the chosen software. It's a business intelligence platform that you can analyze and visualize data.

It definitely changes the communication, the graphs and interactions make it easier to understand all the info.

The user's interface is fairly intuitive. It's also possible to create reports and share with intended people.

It's a tool that have been more commonly used in Brazil for a year and half, but not in the architecture area.



Spreadsheet by department



Spreadsheet by department



Spreadsheet by department



Power BI



- Project description
- Indicators
- Patient area x support area x circulation area
- Estimated total cost
- Estimated total area
- Estimated number of employees

PROCESS

The Inpatient Ward Spreadsheet was the chosen one to star this project.

This is what the final result will look like.

AT POWER BI, WE WILL HAVE A COVER FOR EACH PROJECT AND ONE TAB FOR EACH DEPARTMENT.

The picture will change according to the client

Use and Occupancy Program
Hospital's name
Date



PERKINS+WILL

LOGO DO CLIENTE

- Capa
- Internação
- Centro Cirúrgico
- UTI
- Pronto Socorro
- SADT
- Apoio Logístico

Client Logo

Cover

Inpatient Ward

Other department tabs

Programa de Uso e Ocupação: Internação

No. Leito
42

Internação 29 **UTI** 13

Cirurgica 23 **Clínica** 6

Área Estimada Total do Hospital (m2)
5040

No. Estimado Colaboradores
252

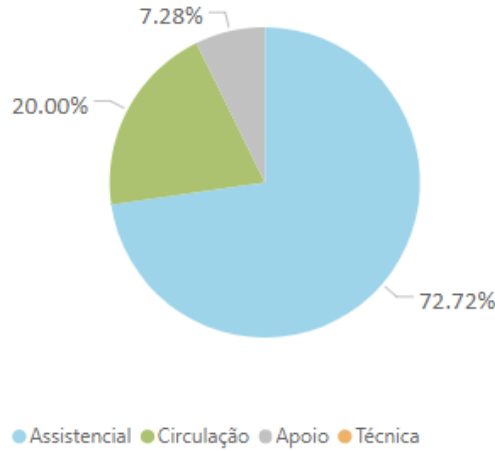
Custo Total Estimado
R\$30,240K

Inpatient Ward

Selecione o Tipo de Proposta

Perkins + Will Cliente

Area (m²) x Uso Internação



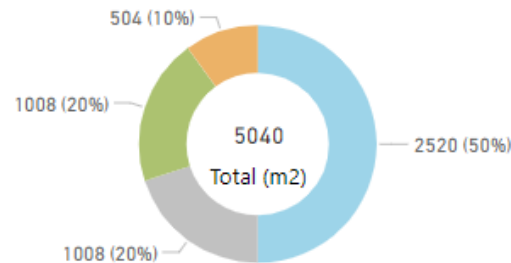
Apoio
42.40
Total area (m²)

Assistencial
423.60
Total area (m²)

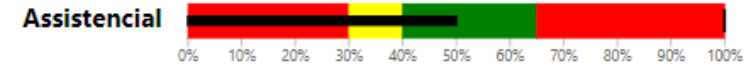
Circulação
116.50
Total area (m²)

Técnica
0.00
Total area (m²)

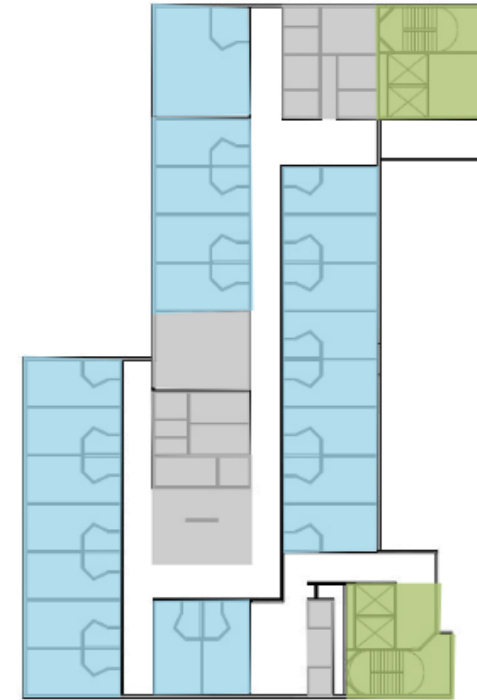
Distribuição das Áreas x Setores (Hospital Geral)



Eficiência dos Espaços



Layout Hospital Geral



PERKINS+WILL

LOGO DO CLIENTE

Programa de Uso e Ocupação: Internação

Use and Occupancy Program: Inpatient Ward

Nº of Beds

No. Leito
42

Inpatient Ward		ICU
Internação	UTI	
29	13	

Surgical		Clinical
Cirurgica	Clínica	
23	6	

Área Estimada Total do Hospital (m2)
5040

No. Estimado Colaboradores
252

Custo Total Estimado
R\$30,240K

Total estimated hospital area

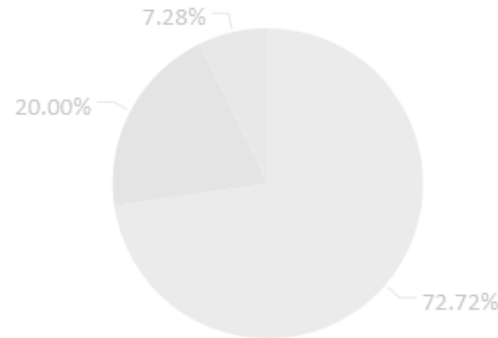
Estimated number of employees

Estimated total cost

Selecione o Tipo de Proposta

Perkins + Will	Cliente
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Area (m²) x Uso Internação



Apoio
42.40
Total area (m²)

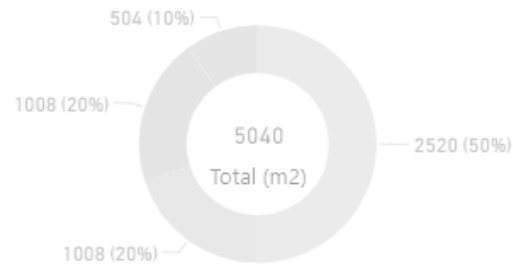
Assistencial
423.60
Total area (m²)

Circulação
116.50
Total area (m²)

Técnica
0.00
Total area (m²)

● Assistencial ● Circulação ● Apoio ● Técnica

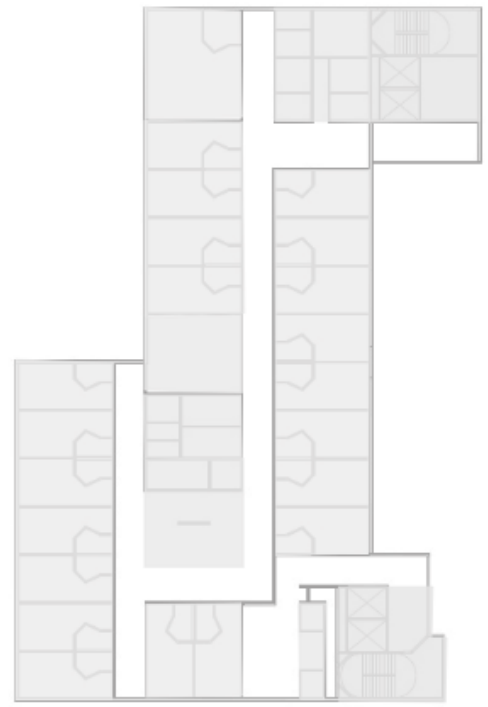
Distribuição das Áreas x Setores (Hospital Geral)



Eficiência dos Espaços



Layout Hospital Geral



PERKINS+WILL

LOGO DO CLIENTE

< FILTERS

Capa	Internação	Centro Cirúrgico	UTI	Pronto Socorro	SADT	Apoio Logístico
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Programa de Uso e Ocupação: Internação

Button to select Client Request

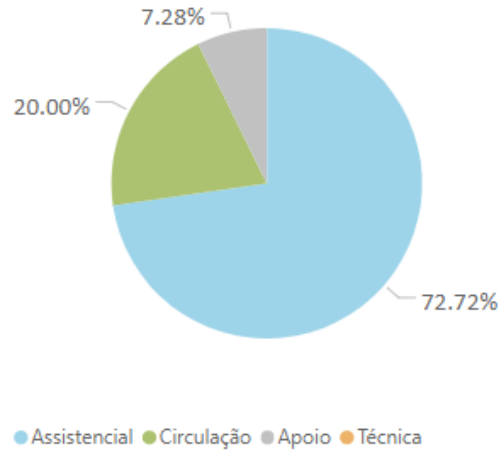
Button to select P+W proposal

Internação	UTI
29	13
Cirurgica	Clínica
23	6
Área Estimada Total do Hospital (m2)	
5040	
No. Estimado Colaboradores	
252	
Custo Total Estimado	
R\$30,240K	

Selecione o Tipo de Proposta

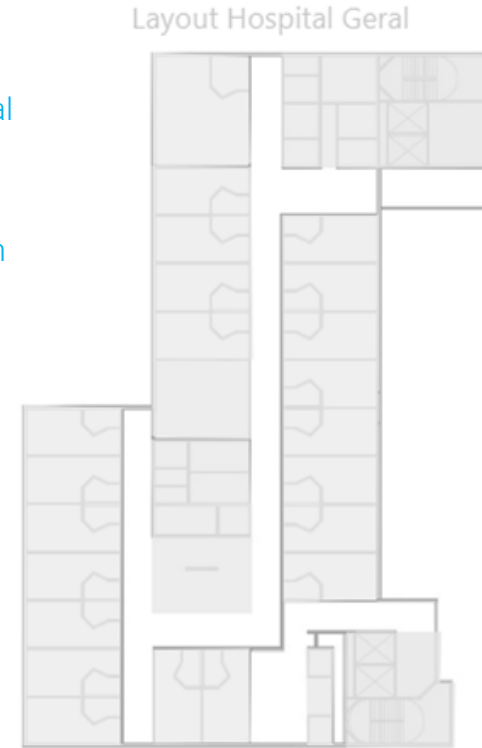
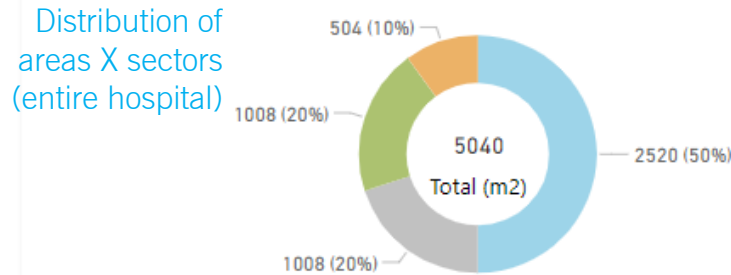
Perkins + Will | Cliente

Area (m²) x Uso Internação
Area m² x Use of the Inpatient Ward



Apoio	Support
42.40	
Total area (m ²)	
Assistencial	Assistencial
423.60	
Total area (m ²)	
Circulação	Circulation
116.50	
Total area (m ²)	
Técnica	Technical
0.00	
Total area (m ²)	

Distribuição das Áreas x Setores (Hospital Geral)



PERKINS+WILL

LOGO DO CLIENTE

Programa de Uso e Ocupação: Internação

No. Leito
42

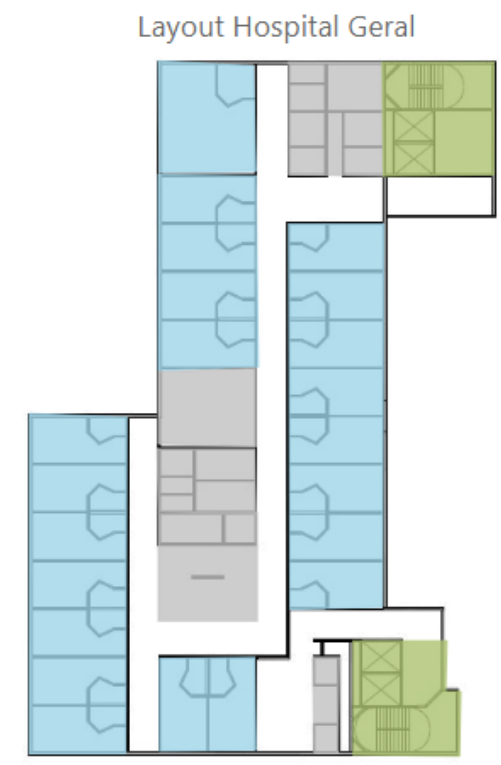
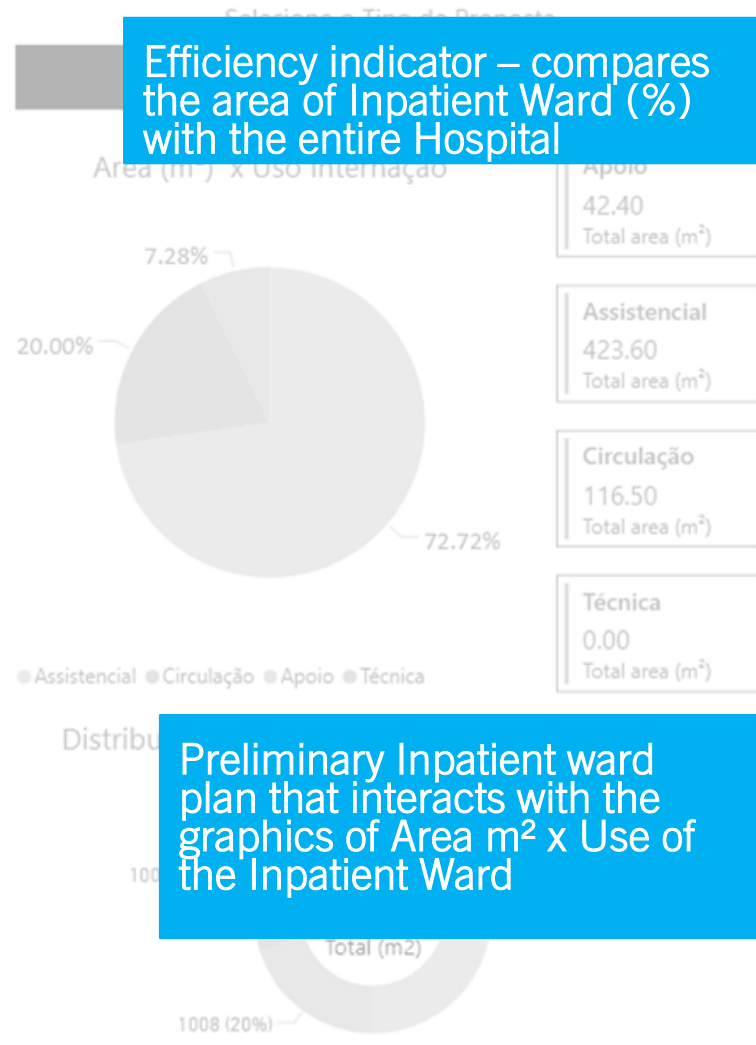
Internação: **29** UTI: **13**

Cirurgica: **23** Clínica: **6**

Área Estimada Total do Hospital (m²)
5040

No. Estimado Colaboradores
252

Custo Total Estimado
R\$30,240K



PERKINS+WILL

LOGO DO CLIENTE

1st STEP

Transform RDC50 standard into a excel spreadsheet. That helps our time to follow the minimum areas and spaces required by norm. Besides that, that's the way our team is used to work. Create a third column for our client's requests (this will be explained a little bit further).

Areas		Brazilian standards		P+W Project Plan			Client request		
Area Type	Room Name	Standards	Area (m ²)	Quantities	Area (m ²)	Total area (m ²)	Quantities	Area (m ²)	Total area (m ²)
Patient area	Ensuite - Single bed	-	10,00	40	10,00	400,00	40	10,00	400,00
	Ensuite isolation	1 per 30 adult normal room or less	10,00	2	10,00	20,00	2	10,00	20,00
	Ensuite isolation vesibule	-	1,80	2	1,80	3,60	2	1,80	3,60
Total patient area						420,00			420,00
Support	Nursing station	1 per 30 beds	6,00	2	6,00	12,00	1	6,00	6,00
	Service room	1 per nursing station	5,70	2	5,70	11,40	1	5,70	5,70
	Exams and dressing room	1 per 30 beds	7,50	2	7,50	15,00	1	7,50	7,50
	Medical prescription area	-	2,00	2	2,00	4,00	1	2,00	2,00
Total support area						42,40			21,20
Total circulation area		25% of assistance + support area				221,50			216,20
Total department area						683,90			657,40

2ªSTEP

Transform this sheet into the language that Power Bi understands. It is important to divide into one spreadsheet with P+W proposal and another with the client request. Since this is not a friendly interface to work with, this only exists as an input to Power Bi and must not be manipulated by our team.

P+W Power Bi Spreadsheet

Cod	Tipo Área	Type Area	Area Bi	Ambientes	Room Name	Standards	Quant	Area (m ²)	Total area (m ²)
PW	Assistencial	Patient area	Area 15	Quarto de adulto - 1 leito	Ensuite - Single bed	-	60	10.00	600.00
PW	Assistencial	Patient area	Area 16	Quarto de isolamento	Ensuite isolation	1 per 30 adult normal room or less	2	10.00	20.00
PW	Assistencial	Patient area	Area 17	Antecâmara quarto de isolamento	Ensuite isolation vesibule	-	2	1.80	3.60
PW	Apoio	Support	Area 18	Posto de enfermagem	Nursing station	1 per 30 beds	2	6.00	12.00
PW	Apoio	Support	Area 19	Sala de serviço	Service room	1 per nursing station	2	5.70	11.40
PW	Apoio	Support	Area 20	Sala de exames e curativos	Exams and dressing room	1 per 30 beds	2	7.50	15.00
PW	Apoio	Support	Area 21	Área para prescrição médica	Medical prescription area	-	2	2.00	4.00
PW	Circulação	Circulation	Area 22	Circulação Horizontal	Horizontal circulation		1		
PW	Circulação	Circulation	Area 23	Circulação vertical	Vertical circulation	25% of assistance + support area	1		116.50
PW	Técnica	Technical	Area	N/A	N/A		0	0.00	0.00

Client Power Bi Spreadsheet

Cod	Tipo Área	Type Area	Area Bi	Ambientes	Room Name	Standards	Quant	Area (m ²)	Total area (m ²)
Cliente	Assistencial	Patient area	Area 15	Quarto de adulto - 1 leito	Ensuite - Single bed	-	40	10.00	400
Cliente	Assistencial	Patient area	Area 16	Quarto de isolamento	Ensuite isolation	1 per 30 adult normal room or less	20	10.00	200
Cliente	Assistencial	Patient area	Area 17	Antecâmara quarto de isolamento	Ensuite isolation vesibule	-	2	1.80	3.6
Cliente	Apoio	Support	Area 18	Posto de enfermagem	Nursing station	1 per 30 beds	1	6.00	6
Cliente	Apoio	Support	Area 19	Sala de serviço	Service room	1 per nursing station	1	5.70	5.7
Cliente	Apoio	Support	Area 20	Sala de exames e curativos	Exams and dressing room	1 per 30 beds	1	7.50	7.5
Cliente	Apoio	Support	Area 21	Área para prescrição médica	Medical prescription area	-	1	2.00	2
Cliente	Circulação	Circulation	Area 22	Circulação Horizontal	Horizontal circulation		1		
Cliente	Circulação	Circulation	Area 23	Circulação vertical	Vertical circulation	25% of assistance + support area	1		111.20
Cliente	Técnica	Technical	Area	N/A	N/A		0	0	0

3^aSTEP

Insert both sheets into Power BI.

The screenshot shows the Microsoft Power BI Desktop interface. The 'Obter Dados' (Get Data) ribbon tab is highlighted with a blue box. Below the ribbon, a data table is displayed with columns: Tipo Área, Type Area, Area Bi, Ambientes, Room Name, Standards, Quant, Area (m²), Total area (m²), and Cod. The table contains 13 rows of data. On the right side, the 'CAMPOS' (Fields) pane is visible, showing a search bar and a list of data sources: Medida, BANCODADOSClie..., BD_Geral, and BDAREA. The 'BDAREA' source is highlighted with a blue box.

Tipo Área	Type Area	Area Bi	Ambientes	Room Name	Standards	Quant	Area (m²)	Total area (m²)	Cod
Assistencial	Patient area	Area 15	Quarto de adulto - 1 leito	Ensuite - Single bed	-	40	10	400	Cliente
Assistencial	Patient area	Area 16	Quarto de isolamento	Ensuite isolation	1 per 30 adult normal room or less	20	10	200	Cliente
Assistencial	Patient area	Area 17	Antecâmara quarto de isolamento	Ensuite isolation vesibule	-	2	1.8	3.6	Cliente
Apoio	Support	Area 18	Posto de enfermagem	Nursing station	1 per 30 beds	1	6	6	Cliente
Apoio	Support	Area 19	Sala de serviço	Service room	1 per nursing station	1	5.7	5.7	Cliente
Apoio	Support	Area 20	Sala de exames e curativos	Exams and dressing room	1 per 30 beds	1	7.5	7.5	Cliente
Apoio	Support	Area 21	Área para prescrição médica	Medical prescription area	-	1	2	2	Cliente
Circulação	Circulation	Area 22	Circulação Horizontal	Horizontal circulation		1			Cliente
Circulação	Circulation	Area 23	Circulação vertical	Vertical circulation	25% of assistance + support area	1		111.2	Cliente
Técnica	Technical	Area	N/A	N/A		0	0	0	Cliente

4th STEP

Add all metrics and calculations inside Power BI.

The screenshot displays the Power BI interface with a DAX formula bar at the top: `1 Calc_Area_estimada = [No_Leitos] * AVERAGE([BDAREA[Mult_Leito_M2]])`. Below the formula bar, a data card for 'Área Estimada Total do Hospital (m2)' shows a value of 5040. To the right, the 'CAMPOS' pane lists various measures, with 'Calc_Area_estimada' highlighted in yellow. The main report area contains several visualizations: a tree diagram for 'No. Leito' (42 total), a pie chart for 'Área (m²) x Uso Internação', a donut chart for 'Distribuição das Áreas x Setores (Hospital Geral)', a horizontal bar chart for 'Eficiência dos Espaços', and a floor plan visualization for 'Layout Hospital Geral'.

Área Estimada Total do Hospital (m2)
5040

Área (m²) x Uso Internação

Setor	Área (m²)	Porcentagem
Assistencial	423.60	72.72%
Circulação	116.50	20.00%
Apoio	42.40	7.28%
Técnica	0.00	0.00%

Distribuição das Áreas x Setores (Hospital Geral)

Setor	Área (m²)	Porcentagem
Assistencial	504	10%
Circulação	1008	20%
Apoio	1008	20%
Técnica	2520	50%

Medida

- % Área Final
- % Indicador
- % Indicador A...
- % Indicador V...
- % Indicador V...
- Área_Estimada
- Calc_Area_estimada**
- Calc_Distribuiç...
- Calc_Indicador...
- Estimativa_Col...
- indicador
- Indicador_Am...
- Indicador_Verde
- Indicador_Ver...
- Intern_Cirurgica
- Intern_Clínica
- No_Leitos
- No.Leitos_Geral
- No.Leitos_UTI
- Novo_Indicad...

5ª STEP

Choose the graphics and cards for the dashboard and what are the infos that you want to show

1 $Calc_Area_estimada = [No_Leitos] * AVERAGE([BDAREA[Multi_Leito_M2]])$

No. Leito
42

Internação
29

UTI
13

Cirurgica
23

Clínica
6

Área Estimada Total do Hospital (m2)
5040

No. Estimado Colaboradores
252

Custo Total Estimado
R\$30,240 Mil

Seleção do Tipo de Proposta

Perkins + Will | Cliente

Área (m²) x Uso Internação

Distribuição das Áreas x Setores (Hospital Geral)

Assisencial

Layout Hospital Geral

Assisencial

Apoio: 42.40 Total area (m²)

Assisencial: 423.60 Total area (m²)

Circulação: 116.50 Total area (m²)

Técnica: 0.00 Total area (m²)

PERKINS+WILL | LOGO DO CLIENTE

Capa | Internação | Centro Cirúrgico | UTI | Pronto Socorro | SADT | Apoio Logístico

VISUALIZAÇÕES

FILTROS

VALORES

DETALHAR

CAMPOS

Medida

- % Área Final
- % Indicador
- % Indicador A...
- % Indicador V...
- % Indicador V...
- Área_Estimada
- Calc_Area_esti...
- Calc_Distribui...
- Calc_Indicador...
- Estimativa_Col...
- indicador
- Indicador_Am...
- Indicador_Ver...
- Indicador_Ver...
- Intern_Cirurgica
- Intern_Clínica
- No_Leitos
- No.Leitos_Geral
- No.Leitos_UTI
- Novo_Indicad...

BENEFITS OF USING POWER BI

Intuitive interface for users.

It's possible to create reports of the project and share with the client.

There are two buttons on the dashboard: one with Perkins + Will proposal and other with the client request. After our presentation usually the client asks for changes in the program. The idea is to during the meeting do all the changes in the client's spreadsheet tab and update our Power Bi dashboard to show the client real time what are the implications on the project.

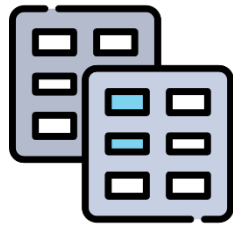
It's cheap to maintain.

It can be visualized on computer, cellphone or tablet.

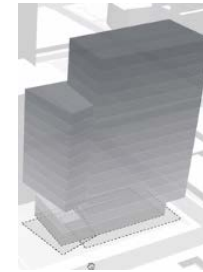
NEXT STEPS



Make the spreadsheet friendlier to our team



Develop other department's excel Spreadsheets, Power Bi spreadsheets and Power Bi dashboards



Explore the use the use of Mass Former by Perkins+Will and apply the studies in the dashboards



Actually apply in one of São Paulo Projects, to test it and improve



Develop an on line form with all the inputs that we need from our clients operational metrics. With this form it's possible to input directly the info into Power Bi, speeding up the process



Make English – Portuguese Button



I would not be able to do this project without the help of this amazing, strong women.
Lara Kaiser, Leila Ventanila, Andreia Rossi and Deborah Sayao.
Thank you so much!